



OHIO INVESTIGATORS ASSOCIATION

The Professional Association for State Investigators

77 SOUTH HIGH STREET
COLUMBUS, OHIO 43215

NEWSLETTER

-- September 2008 Issue --

PRESIDENT'S LETTER

-- By Steve Schierholt --

Members:

Thanks to Frank Lockhart for an interesting July meeting. Although I wasn't in attendance I've heard from many of you that Frank highlighted some really interesting "tools of the trade" so to speak. This month Franklin County Prosecutor Ron O'Brien will be joining us to speak about felony case prep and prosecutor referral.

OIA is once again co-sponsoring the AG's Conference on Law Enforcement, which will be held in downtown Columbus October 6th-7th. If you haven't registered to attend you may do so by visiting the OIA homepage then clicking on "Training Opportunities."

We are now accepting nominations for Investigator of the Year, which is awarded annually at the banquet. If you know someone who deserves to be nominated, please email me directly at swschier@franklincountyohio.gov. We will accept nominations through November 5th.

Mark your calendars for our final meeting of 2008, Wednesday, November 5th. The featured speaker will be Chris Ferrara from Medial Mutual of Ohio. He will be speaking about current trends in healthcare fraud and discussing how the private sector approaches fraud investigations. Also mark your calendars for the annual banquet December 12th at the Doubletree Suites.

If you are interested in serving as an officer for 2009 please let me know. Also, if you have any ideas for speakers or topics for the annual OIA/CFE Conference in February, please email me. See on the 24th.

OIA CONTACTS

OFFICERS & COMMITTEE CHAIRS FOR 2008

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Nominating Chair:

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Note: Please contact any OIA Officer or Chair if you would like more details about getting involved as an OIA committee member.

MARK YOUR CALENDAR

-- OIA MEETING DATES 2008 --

November 5th
December 12th (Holiday Banquet)



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INVESTIGATIONS VIA COLLATERAL RESOURCES

by Bill E. Branscum

Unlike the image portrayed on television, federal agents rarely travel hither, thither and yon in pursuit of the facts. In actuality, it makes no sense to have agents shuffling from place to place to pursue investigative information, when the agencies involved have assets "on the ground" in those areas. Instead, federal agents initiate collateral requests, which are forwarded to the appropriate field offices to be assigned to local agents who are best able to develop the necessary information.

The Internet makes it possible for the properly networked private investigative agency to operate in much the same way. Having worked under both systems, I appreciate the control and flexibility enjoyed by the private sector. This article is proffered as a case study to demonstrate the effectiveness of networking and collateral requests.

I was recently approached by a client with an interest in a local investment expert, who was reported to be soliciting investment capital for "hedge funds." My client reported that this individual represented to potential investors that he is one of the nations foremost authorities on hedge fund management. He reportedly claims to have developed a proprietary computer program that makes it possible for him to capitalize on market fluctuations, whether the market moves up or down.

READ THE REST OF THE ARTICLE
HERE:

<http://www.oracleinternational.com/articles/collaterals.htm>

AG's Conference on Law Enforcement

October 6-7, 2008

Hyatt Regency Downtown Columbus

\$75 Registration

\$14 parking per day

Registration fee includes continental
breakfast and lunch both days.

www.oia.homestead.com/oia.html

HEALTHCARE FRAUD

Presented by ACFE World Headquarters

October 16-17, 2008

University Plaza Hotel & Conference Center

\$695 ACFE Members \$845 Non-Members

www.oia.homestead.com/oia.html

OIA WANTS TO HEAR FROM YOU!

Have an idea that you want to share?
Interesting topic for a meeting? Know a
speaker who would be perfect for a
meeting? Recommend someone for the
annual OIA/CFE conference? Email
OIA President Steve Schierholt at
swschier@franklincountyohio.gov